

Tri-County Airport Authority
PO Box 756
Bonifay, FL 32425

“Serving Holmes, Jackson, and Washington Counties”

Treasurer’s Report

November 7, 2019

Bank Accounts: Balances as of 7 November 2019

Capital City Bank, Projects Grants account	= \$	3,350.00
Fuel Account: One Florida Bank	= \$	33,672.22
CD, from fuel account, used for line of credit	= \$	70,453.79
Grant Account: One Florida Bank	= \$	5.10
Operating Account: One Florida Bank	= \$	<u>40,961.79</u>
Total:	= \$	148,442.90
Outstanding invoices:		

Airport Manager’s Pay	\$	947.12
Administrative Assistant’s Pay	\$	185.50
QT Pod	\$	556.95
Payroll Liabilities	\$	885.00
Line of Credit Payment	\$	<u>1,450.00**</u>
Total:	\$	4,024.57

Line of Credit Balance to date	\$	27,607.81
FAA Return of Funds	\$	15,000.00
Sims Insurance Policy Renewal	\$	<u>9,017.38</u>
Air Conditioner Replacement	\$	3,590.43

Respectfully,
Brenda Wilson
Administrative Assistant

**Discussion at the last meeting to change this amount to \$2,500.00 per month.

FY October 1, 2019 - September 30, 2020

Bank Account Tracking - Cash Available

	<u>October*</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>
Capital City Grants Account	\$ 22,706.07	\$ 3,350.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OneFlorida Grant Account	\$ 5.10	\$ 5.10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OneSouth Acc'ts:												
Fuel Act	24,159.79	33,672.22	-	-	-	-	-	-	-	-	-	-
CD (Secures LOC \$100,000)	70,453.79	70,453.79	-	-	-	-	-	-	-	-	-	-
Operating Act	36,419.61	40,961.79	-	-	-	-	-	-	-	-	-	-
Total Cash Available	153,744.36	148,442.90	-	-	-	-	-	-	-	-	-	-
LOC Balance (Rex Payoff)	-	-	-	-	-	-	-	-	-	-	-	-
LOC HVAC Replacement	4,899.95	3,590.43	-	-	-	-	-	-	-	-	-	-
LOC Sims Insurance	9,017.38	9,017.38	-	-	-	-	-	-	-	-	-	-
Total	13,917.33	12,607.81	-	-	-	-	-	-	-	-	-	-
Months To Pay @ \$1,450/Mo.	9.60	8.70	-	-	-	-	-	-	-	-	-	-

FY October 1, 2018 - September 30, 2019

Bank Account Tracking - Cash Available

	<u>October*</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>
Capital City Grants Account	\$ 2,600.00	\$ 3,350.00	\$ 5,350.00	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00	\$ 3,350.00	\$ 3,350.04	\$ 3,350.00	\$ 3,350.00
OneFlorida Grant Account	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 5.10	\$ 5.10	\$ 5.10
OneSouth Acc'ts:												
Fuel Act	24,714.76	22,591.98	27,316.44	17,937.97	20,097.06	18,897.36	31,618.22	34,915.63	24,667.76	34,944.62	33,540.02	45,611.86
CD (Secures LOC \$100,000)	70,179.51	70,179.51	70,179.51	70,223.73	70,223.73	70,323.73	70,367.05	70,367.05	70,367.05	70,410.91	70,410.91	70,410.91
Operating Act	16,339.12	27,817.92	16,382.62	13,352.78	9,464.74	9,678.29	5,580.48	8,617.28	8,499.79	3,993.79	5,269.36	5,387.54
Total Cash Available	113,833.49	123,939.51	119,228.67	104,864.58	103,135.63	102,249.48	110,915.85	117,250.06	106,884.70	112,644.46	112,575.39	124,765.41
LOC Balance (Rex Payoff)	13,088.66	11,670.95	10,220.60	9,059.99	7,681.76	9,051.27	7,623.19	6,305.47	4,794.76	3,633.17	2,316.92	1,062.26
LOC HVAC Replacement	-	-	-	-	-	-	-	-	-	-	-	-
LOC Sims Insurance	-	-	-	-	-	-	-	-	-	-	-	-
Total	8,773.17	16,474.30	15,219.64	8,773.17	16,474.30	15,219.64	15,219.64	15,219.64	15,219.64	15,219.64	15,219.64	15,219.64
Paying @ \$1,450/Month = Months to pay	6.05	11.36	10.50	6.05	11.36	10.50	6.05	11.36	10.50	6.05	11.36	10.50

*As of TCAA Board Meeting Date

FY Oct 1, 2017 to Sept 30, 2018

Bank Account Tracking - Cash Available

	<u>October*</u>	<u>November</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>
Capital City Grants Account	\$ 110,553.47	6,866.40	\$ 4,637.40	\$ 4,637.40	\$ 3,137.40	\$ 4,637.40	\$ 4,637.40	\$ 4,637.40	\$ 4,637.40	\$ 4,637.40	\$ 4,637.40	\$ 4,637.40
OneSouth Acc'ts:												
Fuel Act	12,663.90	15,317.41	17,505.89	19,416.42	12,212.51	15,140.49	15,171.47	17,514.38	19,234.60	16,603.24	12,045.41	20,858.46
CD (Secures LOC \$100,000)	50,000.00	50,000.00	50,000.00	70,082.02	70,082.02	70,082.02	70,108.23	70,108.23	70,108.23	70,135.80	70,135.80	70,135.80
Operating Act	36,171.38	32,520.46	33,309.04	22,228.22	39,446.91	38,681.34	27,096.47	25,729.93	20,185.30	19,768.58	15,788.59	10,173.99
Total Cash Available	209,388.75	104,704.27	105,452.33	116,364.06	124,878.84	128,541.25	117,013.57	117,989.94	114,165.53	111,145.02	102,607.20	105,805.65
LOC Balance (Rex Payoff)	-	-	-	-	-	-	-	-	-	-	-	-
LOC HVAC Replacement	-	-	-	-	-	-	-	-	-	-	-	-
LOC Sims Insurance	-	-	-	-	-	-	-	-	-	-	-	-
Total	17,321.56	15,911.40	14,501.82	17,321.56	15,911.40	14,501.82	17,321.56	15,911.40	14,501.82	17,321.56	15,911.40	14,501.82

*As of TCAA Board Meeting Date

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11/06/19

Tri-County Airport Authority (1JO)
A/R Aging Summary
As of November 7, 2019

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
ADFS LLC (Porter, Tyler)	0.00	0.00	0.00	0.00	1,693.50	1,693.50
Baker III, Avery R	0.00	220.42	5.62	0.00	0.00	226.04
Brooks, Roy	0.00	275.53	0.00	0.00	0.00	275.53
Hartzog, Joey	0.00	0.00	55.11	0.00	0.00	55.11
Miner, Scott	0.00	0.00	55.11	53.50	0.00	108.61
Myers, Jimmy W	0.00	110.21	110.21	107.00	2,138.60	2,466.02
Neil, James P	0.00	275.53	275.53	267.50	535.00	1,353.56
O'Leary, Dennis	0.00	0.00	-67.78	0.00	0.00	-67.78
Poland, Gilbert	0.00	51.06	0.00	0.00	0.00	51.06
Ruic, William	0.00	0.00	0.00	0.00	250.00	250.00
Stanko, Joseph	0.00	275.53	0.00	0.00	0.00	275.53
Tomlinson III, Samuel S	0.00	12.84	0.00	0.00	0.00	12.84
Wagner, Dave	0.00	330.63	13.63	0.00	0.00	344.26
TOTAL	0.00	1,551.75	447.43	428.00	4,617.10	7,044.28

Tri-County Airport Authority
Statement of Assets
 As of September 30, 2019

	Sep 30, 19
ASSETS	
Current Assets	
Checking/Savings	
1020 · Petty Cash	200.00
1040 · Capital City Bank-6601	3,350.00
1070 · One South Savings Account	70,366.25
1080 · One South Grant Account	5.10
1090 · One South Bank - Fuel 4564	20,302.40
1100 · One South Bank-Operating 4556	26,080.46
Total Checking/Savings	120,304.21
Accounts Receivable	
1200 · Accounts Receivable	4,265.55
Total Accounts Receivable	4,265.55
Other Current Assets	
PrePaid Insurance	9,017.38
1240 · Grants Receivable	74,071.43
1250 · Inventory	
1250.1 · Fuel Inventory	
125.3 · Jet-A	5,847.56
1250.2 · 100 LL	17,086.38
Total 1250.1 · Fuel Inventory	22,933.94
Total 1250 · Inventory	22,933.94
1350 · Prepaid Expenses	883.34
1400 · Undeposited Funds	1,865.23
Total Other Current Assets	108,771.32
Total Current Assets	233,341.08
Fixed Assets	
1500 · Fuel Systems	
1502 · Terminals & Software	18,763.25
Total 1500 · Fuel Systems	18,763.25
1510 · Buildings & Improvements	
1510-1 · Buildings & Improvements; Goodm	4,800.00
1510 · Buildings & Improvements - Other	3,652,063.87
Total 1510 · Buildings & Improvements	3,656,863.87
1520 · Machinery & Equipment	536,716.16
1530 · Roads/Runways/Taxilines	9,081,414.63
1540 · Land	56,990.00
1550 · Construction in Progress	162,878.20
1560 · Vehicles	150,985.00
1600 · Accumulated Depreciation	-5,300,338.45
Total Fixed Assets	8,364,272.66
TOTAL ASSETS	8,597,613.74
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	28,550.92
Total Accounts Payable	28,550.92

Tri-County Airport Authority
Statement of Assets
As of September 30, 2019

	Sep 30, 19
Other Current Liabilities	
Hangar Security Deposits	1,259.00
Prepaid Hangar Rents	34,213.02
2001 · N/P Short Term	8,601.13
2100 · Line of Credit #2700	74,300.76
2150 · Payroll Liabilities	2,803.63
2540 · Sales Tax Payable	395.72
Total Other Current Liabilities	121,573.26
Total Current Liabilities	150,124.18
Total Liabilities	150,124.18
Equity	
3000 · Fund Balance	8,814,436.80
3010 · Unrestricted Net Assets	-437,425.05
Net Income	70,477.81
Total Equity	8,447,489.56
TOTAL LIABILITIES & EQUITY	8,597,613.74

Tri-county Airport Authority
Budget Tracking Summary

	FY 2018-19		12 Months			Adopted	
	Budget	Ave. Month	YTD 9/30/19	12 Months' Average		Budget 10/1/19	Per Month Average
Income							
403 Fuel Sales	\$ 78,000	\$ 6,500	\$ 147,915	\$ 13,447		\$ 140,000	11,667
442 Hanger Rentals	104,860	8,738	106,236	\$ 9,658	@ 90% =	136,000	11,333
Less: Use Tax Collected @ 7%	(7,340)	(612)	(7,171)	\$ (652)		(9,520)	(793)
+ Sales Tax Collection Allowance	83	7	132	\$ 12		240	20
Misc Revenue - Donations	2,500	208	726	\$ 66		500	42
Ft. Rucker ASOS Site Lease	750	63	-	\$ -		750	63
Farmer Ground Lease	300	25	800	\$ 73		800	67
Misc Revenue - Other	500	42	-	\$ -		500	42
Grant Mgt Fees @ .005%	2,500	208	-	\$ -		500	42
Total Revenue (Net of Tax)	182,153	15,179	248,638	\$ 22,603		269,770	22,481
Cost of Goods Sold							
620 Fuel Purchased - Resale	61,260	5,105	128,605	\$ 11,691		106,000	8,833
Food Service Costs	2,500	208	891	\$ 81		750	63
Merchandise For Resale	350	29	-	\$ -		-	-
Credit Card Fees	3,432	286	4,302	\$ 391		4,500	375
Total COGS	67,542	5,629	133,797	\$ 12,163		111,250	9,271
Gross Profit							
Fuel	16,740	1,395	19,309	\$ 1,755		30,000	2,500
Food Service	-	-	(164)	\$ (15)		(250)	(21)
Merchandise For Resale	150	13	-	\$ -		-	-
Other - Hangars	97,520	8,127	99,065	\$ 9,006		126,000	10,500
Combined Gross Profit	114,410	9,534	118,210	\$ 10,746		159,750	13,313
Expenses							
601 Utilities	19,500	1,625	15,814	\$ 1,438		15,000	1,250
602 Office Expenses	4,200	350	2,732	\$ 248		2,600	217
603 Bank Charges	100	8	(15)	\$ (1)		-	-
604 Advertising	-	-	1,139	\$ 104		200	17
604-01 General Promotion/Mktg	450	38	-	\$ -		1,000	83
604-02 Websites	1,000	83	-	\$ -	Mktg Site	3,500	292
Website Handicap Compliance	-	-	-	\$ -		1,500	125
Internet Services	-	-	-	\$ -		1,500	125
605 Garbage Service	600	50	700	\$ 64		750	63
606 Insurance	14,000	1,167	10,494	\$ 954		15,000	1,250
607 Interest Expense	500	42	2,437	\$ 222		2,500	208
614-01 Accounting	4,800	400	41	\$ 4		4,800	400
614-02 Annual Audit	5,500	458	2,888	\$ 263		10,000	833
615 Meals & Entertainment	500	42	-	\$ -		-	-
655 Repairs & Maintenance	12,000	1,000	18,790	\$ 1,708		21,000	1,750
6600 Salary - Senior Attendant	24,960	2,080	24,127	\$ 2,193		30,000	2,500
6601 Salary - Junior Attendant	-	-	1,543	\$ 140		-	-
Payroll taxes	4,243	354	3,600	\$ 327		2,295	191
658 Credit Card Fees	-	-	-	\$ -	COGS	-	-
659 Postage	600	50	619	\$ 56		600	50
660 Legal & Professional	-	-	366	\$ 33		500	42
660-01 Bylaws	500	42	-	\$ -		-	-
660-02 Procurement Policy	250	21	-	\$ -		-	-
660-04 Misc L & P	100	8	63	\$ 6		250	21
660-05 Copies, Admin Fees	50	4	-	\$ -		-	-
660-06 Engineering & Architect Fees	500	42	-	\$ -		-	-
660-08 Continuing Education	1,000	83	-	\$ -		750	63
661 Supplies	1,000	83	474	\$ 43		400	33
663 Dues & Subscriptions	2,935	245	2,282	\$ 207		3,000	250
664 Miscellaneous	500	42	48	\$ 4		-	-
670 Telephones	4,800	400	4,360	\$ 396		4,500	375
682 Auto Expenses	500	42	354	\$ 32		500	42
683 Refund	-	-	-	\$ -		-	-
685 Contract Labor	7,280	607	7,546	\$ 686		7,500	625
Total Expenses	112,368	9,364	100,402	\$ 9,127		129,645	10,804
Operating Surplus (Deficit)	2,042	170	17,809	\$ 1,619		30,105	2,509
Other Income							
Interest Income	704	59	120	\$ 11		85	7
Uncategorized Income	-	-	-	\$ -		-	-
Subtotal	704	59	120	\$ 11		85	7
Net Operating Income (Deficit)	\$ 2,746	\$ 229	\$ 17,929	\$ 1,630		\$ 30,190	2,516
			7.21%			11.19%	

Capital Budget 2019 - 20

Maintenance Gator (Used) \$ 7,500

Tri-County Airport Authority Statement of Activities

Accrual Basis

For the One and Twelve Months Ended September 30, 2019

	Sep 19	Oct '18 - Sep 19
Ordinary Income/Expense		
Income		
Grant Revenue	0.00	0.00
Interest	44.78	44.78
4020 • ARL08 4256239401	1,982.19	1,982.19
4030 • DOT Project Funds	0.00	2,232.56
4035 • Federal Grant Rev-FAA	110,933.83	464,818.17
4040 • Food Service Income	47.99	726.47 ✓
4050 • Fuel Income	12,241.27	147,914.50 ✓
4055 • Land Rental	0.00	800.00 ✓
4085 • Hangar Rentals	0.00	106,235.74 ✓
4097 • Security Deposit Paid	0.00	2,660.00
4110 • State Grant Rev-DOT	120,632.41	563,389.42
Total Income	245,882.47	1,290,803.83
Cost of Goods Sold		
5020 • Credit Card Fees	339.99	4,301.76 ✓
5060 • Cost of Goods Sold	0.00	37,192.36 ✓
5075 • Food Service Costs	0.00	0.00
5080 • Fuel Purchased - Resale	17,695.73	91,412.67 ✓
Total COGS	18,035.72	132,906.79
Gross Profit	227,846.75	1,157,897.04
Expense		
Title Services - Liens	0.00	366.00 ✓
Work In Progress Disbursements	42,109.16	985,889.35
6000 • Accounting Expense	0.00	41.25 ✓
6010 • Advertising	1,019.36	1,139.36 ✓
6025 • Auto Expense	33.36	353.85 ✓
6030 • Bank Charges		
6030.1 • Returned Check	0.00	-30.00
6030 • Bank Charges - Other	0.00	15.00
Total 6030 • Bank Charges	0.00	-15.00 ✓
6040 • Contract Labor	658.00	7,546.00 ✓
6050 • Dues & Subscriptions	0.00	1,633.49 ✓
6070 • Food Service Expense		
6070-1 • Consumables - Food	91.01	881.43
6070-3 • Non-consumables	0.00	9.08
Total 6070 • Food Service Expense	91.01	890.51 ✓
6073 • Garbage Service	50.00	700.00 ✓
6076 • Insurance	1,001.00	10,493.93 ✓
6079 • Interest Expense	0.00	2,436.69 ✓
6080 • Legal & Professional Fees		
6080-6 • Miscellaneous L & P	0.00	2,888.15 ✓
6080 • Legal & Professional Fees - Other	62.50	62.50 ✓
Total 6080 • Legal & Professional Fees	62.50	2,950.65 ✓
6090 • Miscellaneous	0.00	47.95 ✓
6092 • Office Expense	292.37	2,731.88 ✓
6093 • Payroll Taxes	0.00	3,599.89 ✓
6095 • Postage	103.15	618.67 ✓
6096 • Registration Fees	0.00	649.00 ✓
6098 • Repairs & Maint	319.96	18,790.37 ✓
6099 • Sales Tax Expense	0.00	-14.31
6100 • Supplies	200.03	474.24 ✓

Tri-County Airport Authority
Statement of Activities

Accrual Basis

For the One and Twelve Months Ended September 30, 2019

	Sep 19	Oct '18 - Sep 19
6110 · Telephone	330.12	4,359.79 ✓
6115 · Utilities	1,719.96	15,813.86 ✓
6120 · Wages & Salaries		
6120-1 · Salary - Junior Attendant	0.00	1,542.50 ✓
6120-2 · Salary - Manager	0.00	3,922.99 ✓
6120-3 · Salary - Senior Attendant	0.00	480.00 ✓
6120 · Wages & Salaries - Other	2,307.70	19,724.32 ✓
Total 6120 · Wages & Salaries	2,307.70	25,669.81 ✓
Total Expense	50,297.68	1,087,167.23
Net Ordinary Income	177,549.07	70,729.81
Other Income/Expense		
Other Income		
7000 · Convenience Fees Paid	0.00	-131.88 ✓
7010 · Interest Income	-181.37	-120.12 ✓
Total Other Income	-181.37	-252.00
Net Other Income	-181.37	-252.00
Net Income	177,367.70	70,477.81

Tri-county Airport Authority
Fuel Sales Activity Report

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	
October	Jet A - Siteminder	\$ 6,442.09	1,805.90	\$ 3.57	\$ 2.4683	\$ 1.0989	3.75
	Jet A Tanker	\$ -	0.00	#DIV/0!	\$ 2.4683	#DIV/0!	
	100 LL - Siteminder	\$ 3,794.74	908.20	\$ 4.18	\$ 3.3668	\$ 0.8115	4.24
	100 LL - Tanker	<u>\$ 327.64</u>	<u>81.10</u>	\$ 4.04	<u>\$ 3.3668</u>	<u>\$ 0.6732</u>	
	Monthly Subtotals	\$ 10,564.47	2,795.20				
					<u>Jet A</u>	<u>100 LL</u>	<u>% of Total</u>
	Tenant			20	12	45.71%	
	Transient			<u>2</u>	<u>36</u>	54.29%	
				22	48		

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	<u>Total Cost</u>
YTD		\$ 10,564.47	2,795.20				
	Jet A	\$ 6,442.09	1,805.90	\$ 3.57	\$ 2.4683	\$ 1.0989	\$ 4,457.50
	100 LL	\$ 4,122.38	\$ 989.30	\$ 4.17	\$ 3.3668	\$ 0.8002	\$ 3,330.78
							\$ 7,788.28
Jet A Cost		\$ (4,457.50)	<u>Gallons</u>	<u>GP/Gal</u>			
	Jet A Gross Profit	\$ 1,984.59	1,805.90	1.0989			
100 LL Retail		\$ 4,122.38					
100 LL Cost		\$ (3,330.78)	<u>Gallons</u>	<u>GP/Gal</u>			
	100 LL Gross Profit	\$ 791.60	989.30	0.8002			

Fuel Sales Activity Report

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	<u>Posted Price</u>
April	Jet A - Siteminder	\$ 12,180.06	3,335.62	\$ 3.65	\$ 2.7000	\$ 0.9515	3.75
	Jet A Tanker	\$ 427.50	114.00	\$ 3.75	\$ 2.7000	\$ 1.0500	
	100 LL - Siteminder	\$ 4,140.82	998.00	\$ 4.15	\$ 3.9745	\$ 0.1746	4.17
	100 LL - Tanker	\$ 554.19	132.90	\$ 4.17	\$ 3.9745	\$ 0.1955	
	Monthly Subtotals	\$ 17,302.57	4,580.52				

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	
May	Jet A - Siteminder	\$ 12,246.39	3,362.71	\$ 3.64	\$ 2.7057	\$ 0.9361	3.75
	Jet A Tanker	\$ -	0.00	#DIV/0!	\$ 2.7057	#DIV/0!	
	100 LL - Siteminder	\$ 4,977.90	1,199.30	\$ 4.15	\$ 3.7257	\$ 0.4250	4.17
	100 LL - Tanker	\$ -	0.00	#DIV/0!	\$ 3.7257	#DIV/0!	
	Monthly Subtotals	\$ 17,224.29	4,562.01				

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	
June	Jet A - Siteminder	\$ 10,370.35	2,911.10	\$ 3.56	\$ 2.4960	\$ 1.0663	3.75
	Jet A Tanker	\$ 1,498.10	422.00	\$ 3.55	\$ 2.4960	\$ 1.0540	
	100 LL - Siteminder	\$ 1,934.34	477.40	\$ 4.05	\$ 3.7050	\$ 0.3468	4.24
	100 LL - Tanker	\$ 213.31	52.80	\$ 4.04	\$ 3.7050	\$ 0.3350	
	Monthly Subtotals	\$ 14,016.10	3,863.30				

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	
July	Jet A - Siteminder	\$ 10,989.76	3,067.70	\$ 3.58	\$ 2.6233	\$ 0.9591	3.75
	Jet A Tanker	\$ 1,375.20	382.00	\$ 3.60	\$ 2.6233	\$ 0.9767	
	100 LL - Siteminder	\$ 3,127.54	751.00	\$ 4.16	\$ 3.7050	\$ 0.4595	4.24
	100 LL - Tanker	\$ 289.12	69.50	\$ 4.16	\$ 3.7050	\$ 0.4550	
	Monthly Subtotals	\$ 15,781.62	4,270.20				

	<u>Jet A</u>	<u>100 LL</u>	<u>% of Total</u>
Tenant	21	11	54.24%
Transient	8	19	45.76%
	29	30	

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	
August	Jet A - Siteminder	\$ 12,719.42	3,536.00	\$ 3.60	\$ 2.4683	\$ 1.1288	3.75
	Jet A Tanker	\$ -	0.00	#DIV/0!	\$ 2.4683	#DIV/0!	
	100 LL - Siteminder	\$ 4,879.76	1,163.00	\$ 4.20	\$ 3.7050	\$ 0.4908	4.24
	100 LL - Tanker	\$ 84.80	20.00	\$ 4.24	\$ 3.7050	\$ 0.5350	
	Monthly Subtotals	\$ 17,683.98	4,719.00				

	<u>Jet A</u>	<u>100 LL</u>	<u>% of Total</u>
Tenant	32	11	55.13%
Transient	4	31	44.87%
	36	42	

		<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	
September	Jet A - Siteminder	\$ 8,343.12	2,346.80	\$ 3.56	\$ 2.4683	\$ 1.0868	3.75
	Jet A Tanker	\$ -	0.00	#DIV/0!	\$ 2.4683	#DIV/0!	
	100 LL - Siteminder	\$ 5,410.37	1,293.90	\$ 4.18	\$ 3.7050	\$ 0.4764	4.24
	100 LL - Tanker	\$ -	0.00	#DIV/0!	\$ 3.7050	#DIV/0!	
	Monthly Subtotals	\$ 13,753.49	3,640.70				

	<u>Jet A</u>	<u>100 LL</u>	<u>% of Total</u>
Tenant	27	18	46.39%
Transient	1	51	53.61%
	28	69	

12 MONTHS

	<u>\$ Sales</u>	<u>Gal Sold</u>	<u>Net \$/Gal</u>	<u>Cost</u>	<u>Margin/Gal</u>	<u>Total Cost</u>
YTD	\$ 132,327.40	35,035.55				
Jet A	\$ 91,174.54	25,175.26	\$ 3.62	\$ 2.5350	\$ 1.0866	\$ 63,819.91
100 LL	\$ 41,152.86	9,860.29	\$ 4.17	\$ 3.6006	\$ 0.5730	\$ 35,502.47
						\$ 29,630.59
Jet A Cost	\$ (63,819.91)	<u>Gallons</u>	<u>GP/Gal</u>			
Jet A Gross Profit	\$ 27,354.63	25,175.26	1.0866			
100 LL Retail	\$ 41,152.86					
100 LL Cost	\$ (35,502.47)	<u>Gallons</u>	<u>GP/Gal</u>			
100 LL Gross Profit	\$ 5,650.39	9,860.29	0.5730			